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# KEVIN MADDALENA

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## OBJECTIVE

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Exceed Company expectations  
and goals by utilizing my  
experience, training and  
Knowledge

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## SKILLS

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Customer Service, Microsoft  
Office, Management, Direct  
Marketing, Suggestive Selling  
Detail Oriented, Team Motivator

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## EXPERIENCE

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### **MANAGER/ APPLEBEE'S**

December 2017-May 2018

Managed day to day operations, weekly orders, payroll and guest service issues of the restaurant. Recognized for becoming the only store within the franchise to earn a satisfaction score of above 90%.

### **PRINT AND MARKETING MANAGER/ STAPLES**

December 2016-November 2017

Managed daily operations along with department oversight of copy and print center of office superstore. Awarded employee of the Month for February and March 2017.

### **RETAIL SALES SPECIALIST/ METROPCS**

June 2016-November 2016

Assist customers with their cellular needs. Suggestively sell products and services to meet customers needs. Perform daily inventory, reports and audits.

### **SALES TRAINING MANAGER/ GNS MARKETING AND SALES**

December 2014 – February 2016

Recruited, interviewed, hired, trained and developed sales teams for multiple sales campaigns within the Valley. Recognized as top California sales representative with Assurance Wireless and the lifeline program.

### **MANAGER/ APPLEBEE'S**

October 2010 – October 2013

Managed day to day operations, weekly orders, payroll and guest service issues of the restaurant. As kitchen manager I was awarded for top food cost within the franchise. As bar manager I was awarded for top liquor cost within the franchise.

