

# Ami Claire Fuselier

## Profile

I am an outgoing individual who isn't afraid to use problem solving with a creative twist. I exhibit excellent interpersonal skills and I am able to adapt easily to any situation. I am highly organized and efficient; able to prioritize multiple agendas successfully. When dealing with customers I enjoy being able to discern what truly matters to them. Whether it's figuring out their wants, their needs, or just what catches their eye, I am proficient at "hearing what they don't exactly say".

## Experience

**December 2014 - March 2015**

**STERLING AUTOMOTIVE GROUP** *New and Pre-Owned Chrysler, Dodge, Jeep, & Ram Truck Sales Consultant*

- Engage customer actively with product. Demonstrate product knowledge with confidence.
- Handle all aspects leading up to the sale, closing the sale, delivery of product as well as regular follow up with my customers.
- Meet Monthly Sales Goals. Compete with other Salesman for contest bonuses and spiffs.

**Aug 2012 - Feb 2013,**  
**RESTAURANT Jan 2011 - Sept 2011,**  
*in Charge of FOH Shift May 2007 - Nov 2008*

**COPELAND'S**  
*Head-Waitress*

- Efficiently perform all waitress duties while simultaneously managing the duties of other FOH employees.
- Set an example of professional behavior to co-workers in addition to conveying management aspirations.
- Guide guests through an extensive menu and anticipate their needs to provide a relaxed and enjoyable experience.

**March 2012 - July 2012**  
**MOTORS**

**MOSS**

*Honda*

*Sales Consultant*

- Greet and build rapport with customers.
- Gather pertinent information to aid in finding the perfect vehicle to fit each buyer's needs.
- Overcome any objections that the customer may have about going forward with the purchase.
- Use product knowledge and other available resources to help clear up any confusion.
- Work with sales managers in order to present sales figures that are agreeable to the customer.

**September 2011 - February 2012**

**GILES**  
**AUTOMOTIVE** *Volvo & Subaru Sales*

- Handle fresh ups, phone ups, and internet leads.
- Deal professionally with customers and build rapport. Use product knowledge to give detailed vehicle presentations and effectively close deals.
- Give comprehensive final delivery and explanation of feature use to customer.

**June 2009 - August 2009**

**LAW OFFICES OF D. PATRICK DANIELS, JR. LLC.**  
*Courier, Receptionist, & File Clerk Assistant*

- Run errands, including but not limited to, courthouse and clients

- Answering phone calls and emails in a professional manor and conveying written and verbal messages throughout office.
- Taking the initiative to handle extra workload when office staff is shorthanded such as occasional file clerk tasks and minor paralegal work.

**November 2008 - May 2009**

**BOOKS-A-MILLION** *Top Cashier & Non-Book Merchandising Specialist*

- Highest book club card and magazine subscription sales.
- Collect, distribute, and otherwise handle company monies.
- Preside over customer service computers and phones while organizing merchandise.
- Market all corporate products in a compelling way by arranging displays.

**December 2006 - May 2007**  
**CONCEPTS**

**WORKWEAR**

*Monogram Digital Graphics Design and Machine Operator*

- Use graphics software to create layered digital image of customer logo.
- Transfer image to monogram machine while making sure to properly load each layers corresponding thread color.
- Assist with new inventory and stocking when needed.

**March 2005 - November 2007**

**2006 SONIC**  
**DRIVE-IN** *Car hop & Drive-thru*

- Take incoming orders and correctly input on menu board.
- Make drinks and ice cream orders as well as tray food orders when ready
- Turn in the correct amount of money at end of shift.

**March 2005 - November 2006**

**SCHLOTZSKY'S DELI**  
*Night Manager/ Sandwich Artist*

- Operate cash register when taking customer orders. Prepare food orders correctly and in timely manner.
- Oversee all operations of restaurant during shift and perform closing duties including night deposit and locking up store.
- Prep work for next shift, update inventory for food order, restock items used throughout restaurant

**Education**

**June 2011 - Dec 2013**

**ASHFORD UNIVERSITY**

- Majored in Public Relations and Marketing while in attendance.

**August 2003 - May 2007**  
**SCHOOL**

**COMEAX HIGH**

- Maintained a 3.0 GPA or higher throughout attendance
- Graduated with TOPPS scholarship.

**References Available upon Request**